

Waste (360)TM Business Leadership Forum

Hosted by: 

Monday, September 14, 2020

11:00 AM - 2:00 PM EDT

Online

Opening Remarks

To kick the event off and to welcome attendees, Joe Ursuy, SVP, Department Manager of Comerica Bank will open with a short introduction/keynote about the event – what we're covering, why it's important and key takeaways and ROI that the Business Leadership Forum hopes to deliver.

Economic Outlook

Chief Economist for Comerica Bank, Robert Dye, will present a macro overview on the US economy, including construction activity, labor market, commodities, and interest rates. Robert will take us through high-level reporting and then drill down to issues most specific and impactful to the environmental services industry. This session is moderated by Susan Siravo, VP, Digital Marketing and Corporate Communications for Comerica Bank.

Strategies for Funding Growth

A panel of experts will discuss various strategies for financially supporting and growing your business in the current environment. It will be an interactive and lively exchange between the panelists as they explore finding the right financial partners, credit facility options, majority vs. minority equity partners and more. Learn the strategies you need to consider to leverage future growth for your franchise (organization). This session is moderated by Matt Breight, SVP, Group Manager, Comerica Bank.

Panelists:

Michael Castellarin, Managing Director, Clairvest Group
Brian D'Amico, Managing Partner, Summer Street Capital
Brian Dragon, Senior Managing Director, FINNEA Group
Dickson Suit, Managing Director, Ironwood Capital
Joe Ursuy, SVP, Department Manager, Comerica Bank

Mergers & Acquisitions

Gain insight from this panel discussion on today's mergers and acquisitions market. How do you value your company and assets? How do you value a target company and their assets? Are you looking at the right data and metrics as you review acquisitions? How do you avoid making an acquisition that actually hinders your growth? Today's environment has unique challenges in valuing companies and making good strategic additions to your business that build a stronger future. The panel discussion will be led by Ian Mearns, SVP, Group Manager with Comerica Bank.

Panelists:

Charles Appleby, Chairman, Integrated Waste Solutions
Scott Foster, Partner, KPMG LLP
Robert Michalik, Managing Director, Kinderhook Industries, LLC
Joe Winters, Chairman and CEO, Winters Bros. Waste Systems

Closing Remarks

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