



# EXHIBIT SPACE APPLICATION & CONTRACT

APRIL 24-26, 2018 • Las Vegas Convention Center • Central Halls • Las Vegas, NV USA

MAIL ORIGINAL WITH PAYMENT TO:

FAX A COPY TO:

WasteExpo c/o Penton Business Media  
24654 Network Place, Chicago IL 60673-1246

Marc Acampora  
FAX: 913-514-7561 (PH: 203-358-4384) –and–

Debra Busby  
FAX: 913-514-7035 (PH: 203-358-4153)

Produced by WasteExpo ("Show Management"), a division of Penton Business Media, Inc. (including its subsidiaries and other affiliates directly or indirectly owned by Penton Operating Holdings, Inc., "Penton").

## I. COMPANY INFORMATION

Company Name:		Exhibiting As:
Street:		City:
State/Province:	Country:	Zip/Postal Code:
Telephone:		Fax:
Key Contact Name:		Title:
E-mail:		Web Address:

By completing and returning this contract, the company identified below ("you" or "exhibitor") is applying for exhibit space at WasteExpo 2018 (the "Show"). Upon written confirmation of acceptance by Show Management and assignment of exhibit space, this contract shall become effective and form a binding agreement between you and Show Management governing the non-assignable license granted to you to use exhibit space for the Show. The agreement formed incorporates (i) the terms and conditions set forth below on this contract form and the Additional Terms and Conditions (accessible at [www.wasteexpo.com/terms](http://www.wasteexpo.com/terms)) (collectively, "Terms and Conditions"); (ii) the terms, conditions, rules, regulations and guidelines set forth in the Exhibitor Services Kit (accessible at [wasteexpo.com](http://wasteexpo.com)); and (iii) all additional standards, policies and directives ("Policies") published or provided by Show Management relating to the Show (collectively, the "Agreement"). The foregoing shall control in the following order of priority to the extent there is any direct conflict between or among them: first, the Terms and Conditions, second, the Exhibitor Services Kit, and third, the Policies. Show Management reserves the right to reject any application for exhibit space for any reason and may limit exhibit space to companies with products or services that contribute to the purposes of WasteExpo.

By providing us with your contact information today, you agree to WasteExpo and Penton's use of your contact information to communicate with you about offerings by Penton, its brands, affiliates and/or third-party partners, consistent with Penton's Privacy Policy, which is available online at [www.penton.com/privacy-policy/](http://www.penton.com/privacy-policy/). Your information may also be shared with sponsors and/or participants of the WasteExpo.

## II. PRODUCT INFORMATION

The WasteExpo 2018 exhibit floor will be organized by product categories. Please select the product category / pavillion that you would like to be in:

- Categories:  Collection / Transfer     Energy & Disposal     Recycling / Processing  
Pavillions:  Technology     Composting / Organics

What is your company's primary business? \_\_\_\_\_

Who are your main competitors? \_\_\_\_\_

## III. BOOTH INFORMATION

NATIONAL WASTE & RECYCLING ASSOCIATION MEMBERSHIP DISCOUNT AND DUES CONTRIBUTION PROGRAM:

Refer to [wasteexpo.com/nwra](http://wasteexpo.com/nwra) for booth discount eligibility and planned details on more ways to earn money towards your Dues Contribution Program.

Dimensions: \_\_\_\_\_ sq. ft. x \_\_\_\_\_ sq. ft. for a total of \_\_\_\_\_ sq. ft.

- (A) Flat rate for space 100-200 sq. ft. \$33.00 / sq. ft.    x \_\_\_\_\_ sq. ft. = \$ \_\_\_\_\_  
(B) Flat rate for space 201-5,000 sq. ft. \$32.50 / sq. ft.    x \_\_\_\_\_ sq. ft. = \$ \_\_\_\_\_  
(C) Flat rate for space over 5,000 sq. ft. \$31.50 / sq. ft.    x \_\_\_\_\_ sq. ft. = \$ \_\_\_\_\_

NON-MEMBER COSTS:

Non-members – \$37.50 / sq. ft.    x \_\_\_\_\_ sq. ft. = \$ \_\_\_\_\_

50TH ANNIVERSARY EXHIBIT PLUS PROGRAM: YES, I would like to take advantage of this package for an additional \$995. I will receive the following:

- Company Logo in the WasteExpo Show Directory
- Green Level – Mobile App Sponsorship
- Post-Show (2018) Total Buyers Mailing List (1x use, sent to bonded mail house)
- Enhanced online listing on [wasteexpo.com](http://wasteexpo.com) to include your company logo, extra verbiage and press releases (files must be word documents, text only, no graphics)

**GRAND TOTAL** = Sub-total of MEMBER or NON-MEMBER: \$ \_\_\_\_\_ + \$ \_\_\_\_\_ for Exhibit Plus (\$995),

Total cost of \$ \_\_\_\_\_

**BOOTH SELECTION:** First Choice # \_\_\_\_\_ Second Choice # \_\_\_\_\_ Third Choice # \_\_\_\_\_

## IV. PAYMENT INFORMATION

**Payment Schedule for Booth/Exhibits Plus:** Failure to adhere to this payment schedule will place your Booth/Exhibits Plus (size, location, status) in jeopardy.

- A deposit equal to 20% of the total cost for Booth/Exhibits Plus is due upon selecting space. This deposit is non-refundable.
- 50% of total cost for Booth/Exhibits Plus is due **before August 24, 2017**. 100% of total cost for booth/Exhibit Plus is due **by December 15, 2017**.
- If space is reserved after December 15, 2017, total cost for Booth/Exhibits Plus is due upon signing.
- Refer to [wasteexpo.com/nwra](http://wasteexpo.com/nwra) for booth discount eligibility and planned details on more ways to earn money towards your Dues Contribution Program – now 10% of your total spend in 2018.

**CREDIT CARD:**

To pay by credit card, your company will be invoiced with directions on how to pay online.

Please include invoice # and customer # on check stub or wire transfer.

**Make checks payable to:**

Penton/WasteExpo  
24654 Network Place  
Chicago, IL 60673-1246

**Wire Transfer:**

Penton  
JPMorgan Chase  
New York, NY  
ABA #021000021  
Account #811104744  
SWIFT: CHASUS33

**Express Mail Address:**

Penton  
JPMorgan Chase  
New York, NY  
ABA #021000021  
Account #811104744  
SWIFT: CHASUS33

**Cancellation and Reduction of Space Policy:** Once this contract is signed and exhibit space is allocated, you are contracted to be in writing, and agreement by Show Management to any request for cancellation or reduction of space shall be subject to the following fees:

1. Cancellations and booth downsizes received **before August 23, 2017** are subject to a fee equal to 20% of the Booth/Exhibits Plus price.
2. Cancellations and booth downsizes received on or after **August 24, 2017** and before **December 15, 2017** are subject to a fee equal to 50% of the Booth/Exhibits Plus price.
3. The full contract price is due and payable and non-refundable for any Booth/Exhibits Plus cancelled or reduced on or **after December 15, 2017**.

**Contract Acceptance:** By signing below, exhibitor agrees to abide by the terms and conditions of this Agreement, and hereby represents and warrants that the undersigned is duly authorized to execute this Agreement on behalf of exhibitor.

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_